



**THE CITY OF DAYTONA BEACH**  
DEVELOPMENT and ADMINISTRATIVE SERVICES DEPARTMENT  
ECONOMIC and COMMUNITY DEVELOPMENT DIVISION  
P. O. BOX 2451, Room 240, DAYTONA BEACH, FLORIDA 32115-2451  
PHONE (386) 671-8245 FAX (386) 671-3218

**ECONOMIC DEVELOPMENT ADVISORY BOARD  
AGENDA**

**Wednesday, December 14, 2011 - 8:00 A.M.**  
**CITY HALL COMMISSION CHAMBERS**

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**NOTICE** – If any person decides to appeal any decision of the Economic Development Advisory Board made at this meeting they will need a record of the proceedings. Interested persons may wish to ensure that a verbatim record of the proceedings before the Board is made, including any testimony or evidence presented. The City does not prepare or provide a verbatim record of Board proceedings.

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1. **Call to Order**
2. **Roll Call**: Thomas Blawn; Tim Davis; Carl Lentz; Carol Kilian; Lawrence McDermott; Ruth Trager; Bishop Derek Triplett
3. **Approval of Minutes - November 16, 2011**
4. **Reports**
  - A. Volusia County Economic Development Department – *Phillip Ehlinger*
  - B. Team Volusia Economic Development Corporation – *Kerry Symolan*
  - C. Daytona Beach Vision Foundation – *Lawrence McDermott*
5. **Exemption of Ad valorem Tax Incentive Application** – Advanced Transit Manufacturing (ATM)
6. **Daytona Beach Area Economic Development Report**
  - A. Thursday, January 12, 2012, 6:00 PM-8:00 PM, Police Headquarters Community Room, 129 Valor Drive
  - B. Review Economic Development Report Agenda
  - C. Review Marketing Activities
7. **Old Business**

Amendment to Economic Advisory Board Membership Requirements
8. **New Business**

**Center for International Business Education (CIBE) Presentation**  
A pilot program involving ERAU, Stetson, BCU, UCF, and DSC was used to help develop international business. Two local businesses, Tel-Tron and Miller-Leamon, were selected to participate based on information received during the City's business visitation program last year. The program helped prepare international business plans to generate more sales, greater production, and thereby, more jobs. The County's "Gold Key" program could also be used to plan visits to potential international customers.
9. **Citizen's Comments**
10. **Schedule Next Meeting - February 15, 2011** (Scheduled near the 3<sup>rd</sup> Wednesday of the month unless otherwise notified)  
**Economic Development Report Program** January 12, 2012, 6:00 PM-8:00 PM, Daytona Beach  
Police Headquarters, Community Room, 129 Valor Drive  
**2012**: March 21; April 18; May 16; June (no meeting); July 18; August 15; September (no meeting); October 17;  
November 14; December (no meeting)
11. **Adjourn**